

# January 1, 2012

Rates shown are complete – there are no sign-up fees, administration fees, or program charges. Circulation/audience figures and market rankings are as defined by Cision MediaSource. Rates shown are for US media placements – 50% surcharge for international media. Top 5 outlets in each category priced separately.

PRINT		TELEVISION	
Magazine circ. to 49,999		Market Ranking 1-8	
Newspaper circ. to 99,999		Segment/Feature	\$2,600
Trade Publications circ. to 4,999		Sound Byte/Brief Appearance	\$2,300
Feature	\$1,800		
Focus Coverage	\$1,450	Market Ranking 9-20	
Mention	\$800	Segment/Feature	\$2,000
Including client URL	Add \$300	Sound Byte/Brief Appearance	\$1,700
Magazine circ. 50,000 – 199,999		Market Ranking 21-34	
Newspaper circ. 100,000 - 499,999		Segment/Feature	\$1,400
Trade Publications circ. 5,000 – 9,999		Sound Byte/Brief Appearance	\$1,100
Feature	\$3.000	, , , , , ,	
Focus Coverage	\$2,200	Market Ranking 35-45	
Mention	\$1,200	Segment/Feature	\$1,000
Including client URL	Add \$500	Sound Byte/Brief Appearance	\$800
Magazine circ. 200,000 – 499,999		Market Ranking 46-210	
Newspaper circ. 500,000 – 799,999		Segment/Feature	\$550
Trade Publications circ. 10,000 - 14,999		Sound Byte/Brief Appearance	\$450
Feature	\$4.300	'''	•
Focus Coverage	\$3,300	National Network	
Mention	\$2,800	Segment/Feature	\$5,500
Including client URL	Add \$600	Sound Byte/Brief Appearance	\$3,600
Magazine circ. 500,000+		National Cable	
Newspaper circ. 800,000+		Segment/Feature	\$5.000
Trade Publications circ. 15,000+		Sound Byte/Brief Appearance	\$2.600
Feature	\$5,000	7 7 2 12 12 12 13 13 13	+ ,
Focus Coverage	\$4.500		
Mention	\$3,400		
Including client URL	Add \$700		

CONSUMER WEB MEDIA		BUSINESS WEB MEDIA	
Visitors/month to 49,999		Visitors/month to 49,999	
Feature	\$1,800	Feature	\$2,250
Focus	\$1,450	Focus	\$1,800
Mention \$800		Mention	\$1,000
Including Client URL	Add \$300	Including Client URL	Add \$350
Visitors/month 50,000 – 199,000		Visitors/month 50,000 – 199,000	
Feature	\$3,000	Feature	\$3,450
Focus	\$2,200	Focus	\$2,500
Mention	\$1,200	Mention	\$1,380
Including Client URL	Add \$500	Including Client URL	Add \$550
Visitors/month 200,000 – 499,000		Visitors/month 200,000 – 499,000	
Feature	\$4,300	Feature	
Focus	\$3,300	Focus	\$3,300
Mention	\$2,800	Mention	\$2,800
Including Client URL	Add \$600	Including Client URL	Add \$600
Visitors/month 500,000+		Visitors/month 500,000+	
Feature	\$5,000	Feature	\$5,000
Focus	\$4,500	Focus	\$4,500
Mention	\$3,400	Mention	\$3,400
Including Client URL	Add \$700	Including Client URL	Add \$700
Streaming Video for above	Add 50%	Streaming Video for above	Add 50%

# RADIO One Station Market Ranking 1-5 Segment/Feature Sound Byte/Brief Appearance

Market Ranking 6-15
Segment/Feature \$1600
Sound Byte/Brief Appearance \$1450

Market Ranking 16-50
Segment/Feature \$1450

\$1750

\$1600

\$1400

\$1250

Sound Byte/Brief Appearance \$1300

Market Ranking 51-210

Sound Byte/Brief Appearance

Multiple Stations

Segment/Feature

2-5 stations
Segment/Feature \$800
Sound Byte/Brief Appearance \$1100
6-24 stations
Segment/Feature \$1400
Sound Byte/Brief Appearance \$1100
25 or more stations
Segment/Feature \$1700
Sound Byte/Brief Appearance \$1400

#### **AUDIO PODCAST**

To 14.999 downloads monthly
Feature \$1,600
Focus Coverage \$1,300
Mention \$850

15,000-29,999 downloads monthly

Feature \$2,700 Focus Coverage \$2,400 Mention \$2,000

Over 30,000 downloads monthly

 Feature
 \$3,600

 Focus Coverage
 \$3,300

 Mention
 \$3,000

#### **NEWSWIRE SERVICES**

Content produced or carried by wire services (AP, Reuters, etc.) are billed at \$3,000 plus one-half the standard placement fee for pick-ups by other media after the first 10 pickups (no additional charge for first 10 pickups).

#### STORY PICKUPS

Re-publication of original placements in target media mutually agreed upon will be billed at one-half the standard placement fee.

### PRESS RELEASE PICKUPS

Press release announcements posted by media in addition to the distribution service are billed \$50 per pickup with a maximum of \$500.

## **BLOGS**

to 999 unique visitors per month

Feature \$500 Focus Coverage \$400 Mention \$300

1,000 to 4,999 unique visitors per month

 Feature
 \$1,000

 Focus Coverage
 \$800

 Mention
 \$650

5,000 to 19,999 unique visitors per month

 Feature
 \$2,000

 Focus Coverage
 \$1,500

 Mention
 \$1,200

20,000 or more unique visitors per month

 Feature
 \$3,000

 Focus Coverage
 \$2,250

 Mention
 \$2,000